

The Value of Trade through Southern California Ports



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- **43 %** of all waterborne import trade
- **\$ 350 Billion** in Imports and Exports through the Ports of Los Angeles, Long Beach and Los Angeles World Airports
- Since December 2009, Exports have been showing great strength, exceeding 30 % per month growth compared to same period of the preceding year

Port of Los Angeles

Top Trading Partners

(2009 All Cargo Value)

- **China/HK** - **\$102.3 billion (40% of US)**
- **Japan** - **\$27 billion (29% of US)**
- **Taiwan** - **\$9.3 billion (39% of US)**
- **S. Korea** - **\$7.7 billion (19% of US)**
- **Thailand** - **\$6.2 billion (43% of US)**

China/HK represents 52% of the total

North American Container Ports

(CY 2009 in TEUs)

- **Los Angeles** **6.75 million**
- **Long Beach** **5.07 million**
- **New York/N.J** **4.59 million ***
- **Savannah** **2.36 million**
- **Vancouver** **2.15 million**
- **Oakland** **2.05 million**
- **Houston** **1.80 million**
- **Seattle** **1.58 million**
- **Tacoma** **1.55 million**
- **Montreal** **1.25 million**

* Estimates

Economic Benefits of Trade to Southern California

- Port of Los Angeles State & Local Tax Revenue
 - **\$ 5.1 billion statewide (California)**
 - **\$21.5 billion nationwide**
- Port of Los Angeles Related Employment:
 - **918,800 (1 out of every 8) jobs in Southern California**
 - **1.1 million jobs statewide (California)**
 - **3.3 million jobs nationwide**
 - **84,000 secondary jobs in L.A. area**
 - **47,000 direct jobs in L.A. area**

The Southern California Gateway

The Right Place for Business

- Population of **21.5 million** within a 2 hour truck trip from the Port
- A large business base of over **485,000** companies
- Concentration of manufacturing activity in Southern California with over **930,000** workers
- Excellent port & intermodal rail infrastructure
- ILWU (Dock Labor): 10,130 permanent and casual labor in 2004 to 17,000 plus in 2006 at POLA/POLB (69% increase)

The National Export Initiative

- The President has recently launched a new program to help exports boost the national economic recovery
- The US EXIM Bank has increased its lending for US exports by 50 % in its most recent Fiscal Year – highest level in history (1934)
- The US EXIM Bank is aiming to increase lending and additional 50 % this year

Emerging Competition

- **Canadian (British Columbia) Ports**
 - Prince Rupert
 - Vancouver
- **Mexican Ports**
 - Manzanillo
 - Lazaro Cardenas
 - Punta Colonet
- **Panama Canal (2014)**
- **Suez Canal**

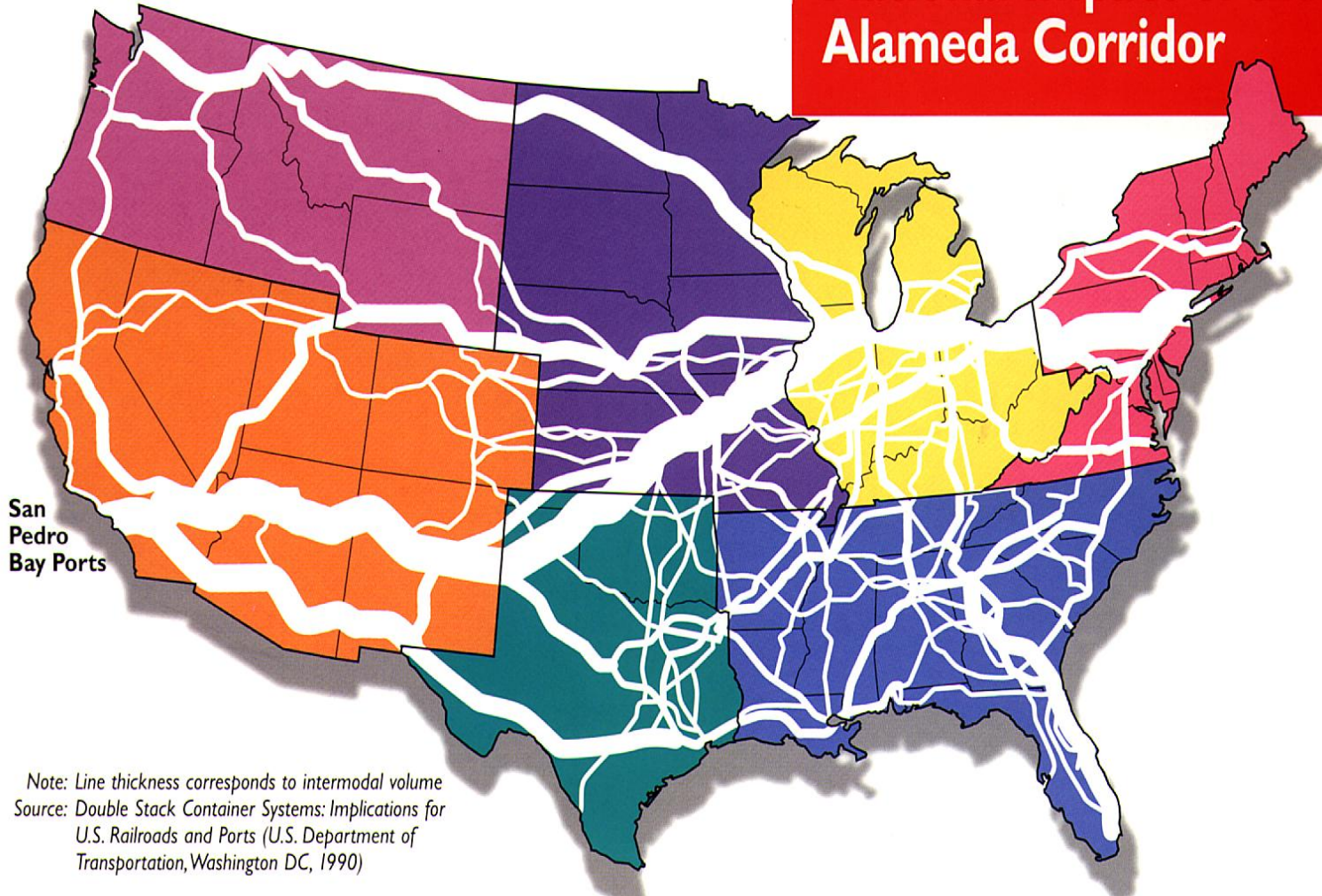
Planned Infrastructure Improvements



U.S. Containerized Trade

Intermodal (Ship+Rail Transport) Trade Volume Today

National Impact of the Alameda Corridor



Approx. 44% of containerized imports arrive via San Pedro Bay Ports