

# International Trade Career Resources All the Web Links You Will Ever Need

*High School Educators/Counselors Event*

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# Today's Session Will Cover

- Why a Career in International Trade
  - What's in it for my Students?
- Career and Job Options in International Trade
- Who's Who in International Trade?
- Knowledge/Skills Needed, Salary Ranges
- Job Search Tools and Tips
- Job Search Links



# Why a Career in International Trade

## What's in it for my Students?

The international trade arena is dynamic, growing and offers a wealth of career opportunities at all levels of work experience.

International trade supports more jobs in Los Angeles County than any other sector.

International trade jobs:

- Span a wide range of occupations and functions
- Pay higher wages than other jobs on average
- Are the window to the world's businesses and cultures

Counselors can use the resources listed here to learn more about and guide their students to the wealth and diversity of opportunities in this field.



# Career and Job Options (1)

## Who's Who in International Trade?

The international trade sector includes many different organizations engaged in a wide range of trade-related activities.

All are all potential employers. To pursue a career or get a job in international trade, you need to know who's who.

The key players generally fall into four broad groups:

- Producers and distributors
- Trade service providers
- Trade assistance providers
- Trade regulators



# Career and Job Options (2)

## Knowledge/Skills Needed, Salary Ranges

### Useful Web Links

- [Guide to Careers in International Trade](#)
- [California Occupational Guides](#)
- [Career Paths in Logistics](#)
- [What is International Business - Career Planning Links](#)
- [International Career Positions](#)
- [O\\*NET OnLine \(Occupational Information Network\)](#)
- [California Opportunities in Logistics, October 2006](#)  
Sample Video: [Cargo and Freight Agents](#)



# Job Search Tools & Tips

## Resumes, Interview Etiquette

### Useful Web Links

- [Getting Job Ready – Appearance, Attitude & Commitment](#)
- [Tips for Success – The Application, the Interview, the Resume](#)
- [America's Career Info Network](#)
- [Job Search Tips from Monster.com](#)
- [CareerBuilder Advice & Resources](#)



# Job Search Links

## Where to Find Jobs & Internships

### Useful Web Links

- [Find Logistics Jobs & Careers in California](#)
- [CalWest Logistics Jobs](#)
- [Federation of International Trade Associations \(FITA\) Career Center](#)
- [Monster Job Search Database](#)
- [Internships & Entry Level Jobs in International Trade](#)



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