



EMBRACING GLOBAL ALLIANCES

WORLD TRADE WEEK AWARDS

Nominations are now being sought for the following:

World Trade Week Export Achievement Award World Trade Week Foreign Direct Investment Award Bob Kleist Leadership Award

All awards will be presented at the Los Angeles Area Chamber of Commerce's Annual World Trade Week kickoff breakfast on the first week of May. More than one candidate may be submitted for each award category and more than one award may be presented in each category. Self-nominations will be accepted. Nominations should include the following information (the various forms are attached for your convenience) and be from the So. Cal. Area, including the counties of Ventura, Los Angeles, Orange, Riverside, San Bernardino and San Diego:

Export Achievement Awards recognizes companies that have demonstrated success in exporting over the past two years.

- Name, address and contact person of nominator and company nominated.
- Description of company and export history, including type of products or services exported by nominee, markets exported to and barriers overcome.
- Level of export sales and overall sales for the last two fiscal years (**to be kept confidential**).
- Any further information that would best describe the company's involvement in international trade.

Foreign Direct Investment Awards recognizes non-US companies who have made significant contributions to the Southern California economy through financial investment in California companies or the establishment of local facilities.

- Name, address, and contact person of nominator and company nominated.
- Description and history of the company, include specifics on the overall value (\$) of the investment in So. Cal. and in what form the investment was made
 1. When & where the foreign company established their subsidiary, or invested in an existing California company?
 2. Has new research, technology, or employee skills been developed as a result of the investment?
 3. How many jobs were created locally as a result of this investment, and what types of jobs were added?
 4. What other investments in the community or region have the company made?
 5. Has this lead or contributed to the development of a new local industry?

Bob Kleist Leadership Award

Recognizes and honors an organization or company that has demonstrated inspirational and visionary leadership in the development of world trade in Southern California. The recipient exemplifies the attributes of Bob Kleist, perhaps the best-known person in world trade on the West Coast, by advocating for Southern California's interests in promoting trade and providing an education for the next generation of international traders. Past recipients include the Port of Los Angeles and the Port of Long Beach.

Deadline to Apply: Friday, March 23, 2012