



January 5, 2012

On behalf of the Los Angeles Area Chamber of Commerce, we sincerely thank you for your continued support as a Chamber member and member of the *Trade Commissioners Networking Group (TCNG)*. Your decision to actively participate in this initiative is most welcome.

The Chamber is committed to providing you the professional services you expect, and making sure you obtain a sound return on your investment. As it is a growing initiative, the *Trade Commissioners Networking Group* is continually working on building its membership and developing the programs and resources that will be most beneficial to its members. This year we plan to include the following key areas for TCNG sessions:

- Private company visit to **Gensler**, a global architecture, design, planning and consulting firm with over 2500 professionals in more than 30 locations worldwide.
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- Potential visit to a **film studio** in order to discuss international partnerships in regards to film shoot locations and cross-promotion of U.S. and foreign films.
- Visit to the **Korea Trade-Investment Promotion Agency's (KOTRA)** Incubator Program office.
- Identifying and discussing the U.S. perspective on the Buy American provision of the American Recovery and Reinvestment Act of 2009 (ARRA).
- A meeting with major Southern California distributor in the Food/Agriculture industry such as **Unified Grocers**.

We look forward to your involvement in such quarterly activities, as well as your participation in the Chamber's general member programs, such as the various policy councils and Global Initiatives Council. We encourage you to share any programming suggestions that you may have.

Please do not hesitate to contact us or Global Initiatives Manager, Jasmin Sakai-Gonzalez, at 213.580.7569 or [jgonzalez@lachamber.com](mailto:jgonzalez@lachamber.com) with further questions.

Respectfully,

Carlos J. Valderrama  
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L.A. Area Chamber of Commerce

Tonia Van de Vyver  
2012 Chair, Trade Commissioners Networking Group  
Trade Commissioner  
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